

# Strategically Located In The Centre Of The MediTech Region

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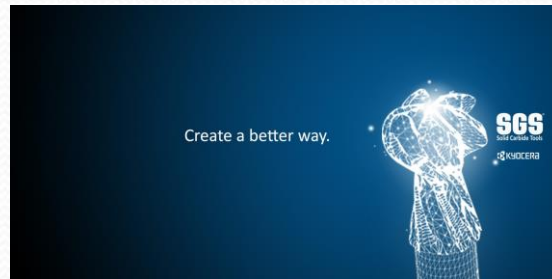
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# What services Does MTT offer?

Machine Tool Sales  
Full Turnkey Solutions  
Production Cost Analysis  
Precision Tooling Design  
Cutting Fluid Management  
Application Support  
Process Improvements  
Service Support  
Service Agreements  
Fixed Price Service Contracts  
Machine Tool Spare Parts & Management  
Single Source Account Management  
Customer Commitment





# The Challenge is ours The Solution is Yours

## Project Developing Partners

**Kyocera SGS** Tooling development & design

**Tungaloy** Cutting Tools and Tool Holding

**REGO-FIX AG** Precision Tooling solutions

**Schaublin S.A** Precision Tooling solutions

**Gerardi** Work holding solutions

**Fami** Storage systems

**Zoller** Measuring equipment

**Master Chemical** Cutting Fluids & Coolant Management

**EDM** Consumable Stockists

**Air Turbine** air grinding and polishing equipment



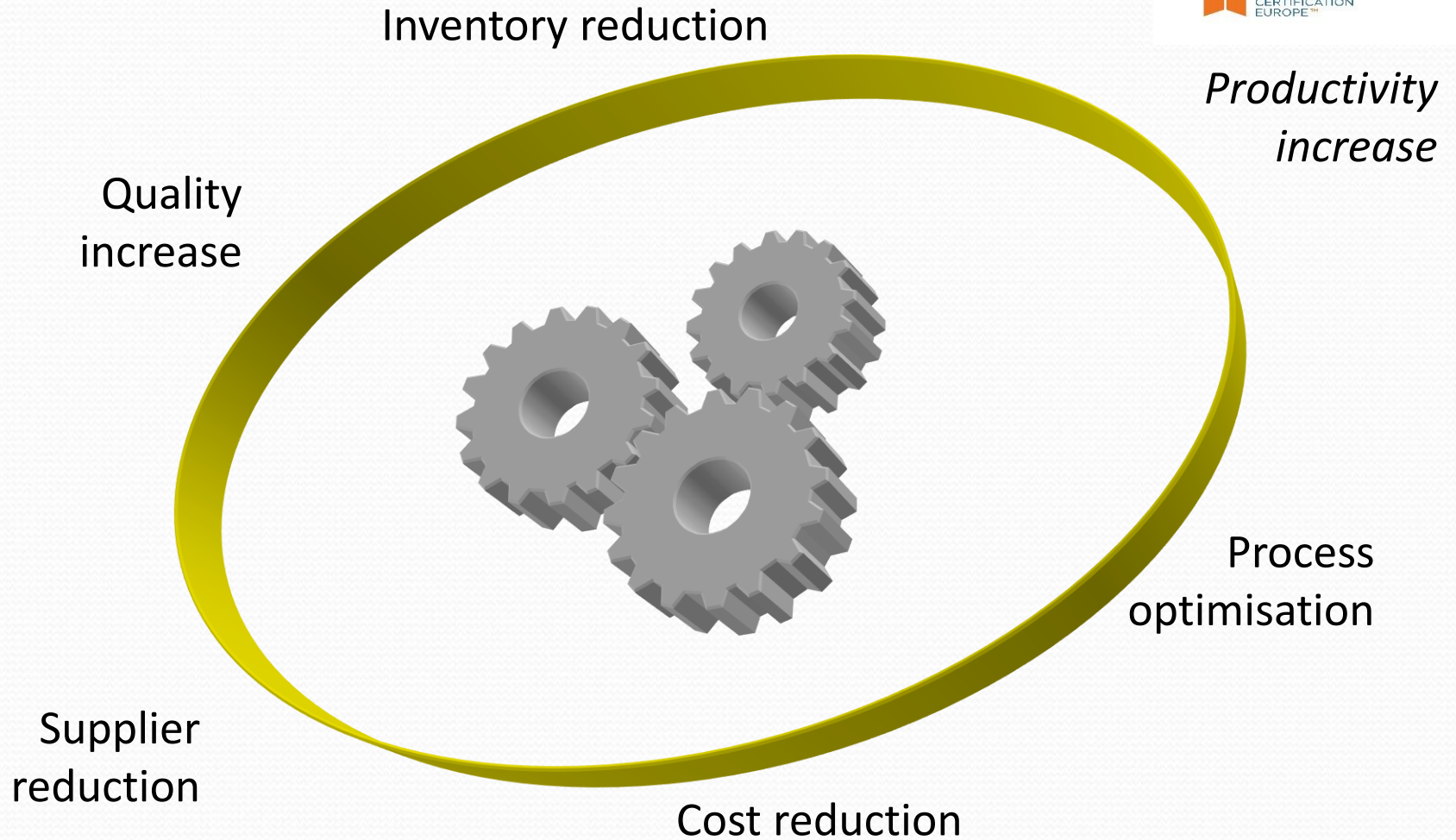
# Customer service policy

Single Source Partnership  
After Sales Support  
Single Point Of Order Contact  
Engineered Solutions  
Cost Reduction Policy  
Process Improvement  
Cycle Time reductions  
On Time personal Service





# Challenges faced by Manufacturing



# MTT Vending system helps to reduce procurement costs



MTT Consumable Vending System



MTT Refill Vending System

## MTT Complete Consumable Management



Customer Places order on System



Customer Receives Correct Consumable

**Automated Consumables available round the clock!**



# Manufacturing Sectors

## Sector

## Machine Tool

Medical Device

Makino, Okuma, Okamoto, XYZ

Aerospace

Makino Okamoto

Diamond

Okamoto

Die & Mould

Makino, Okuma Okamoto, XYZ

Dockside Crane

Okuma Okamoto

Oil & Gas

Okuma, Okamoto, Makino

Food

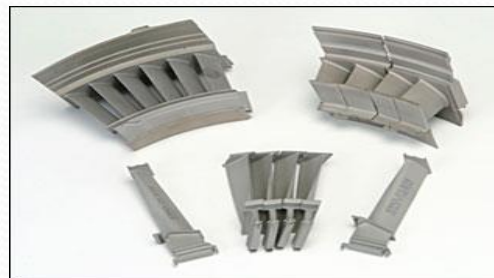
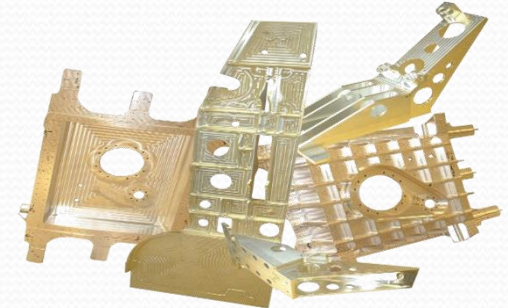
Okuma, Okamoto

Automotive

Okuma Makino, XYZ

Prototype low Volume

XYZ Okamoto



# Machine Tools

**MTT are a distributor for world leading brand names in Machine Tools:**

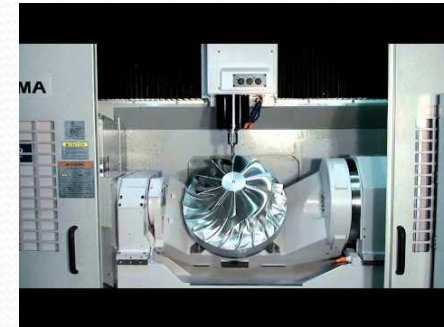
**Okuma** Machining and Turning Centres

**Makino** Grinding, Machining centres & EDM Machines

**Okamoto** Precision cylindrical and surface grinders

**XYZ** CNC milling and Turning Machines

**Huvema** Manual Lathes & Milling Machine





# Machine Installations & Service Support

Machine Installation:

Factory Set Up

Factory Move

Machine Trouble Shooting

Service Contracts

Skilled Service Team

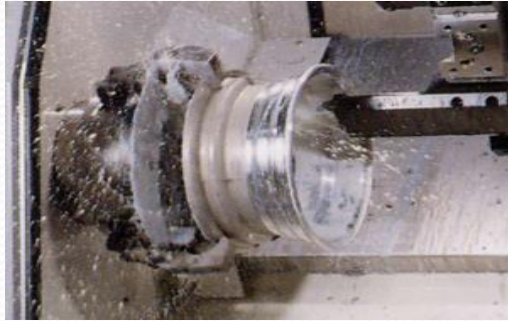
Preferred Service Rates

Up Time Guarantees





# Applications Support & Training



Time Studies

On Site Application  
Support

Customer Training

Program Courses

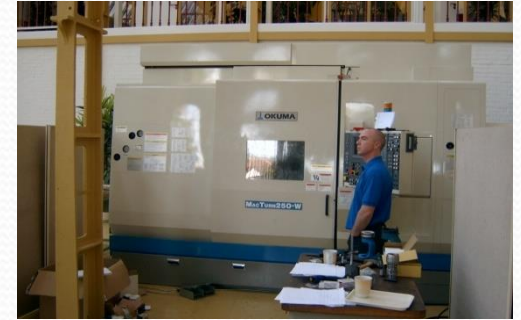
Customer Cut Trials

Process Improvements

Trade Shows

Re-Engineering

Customer Support



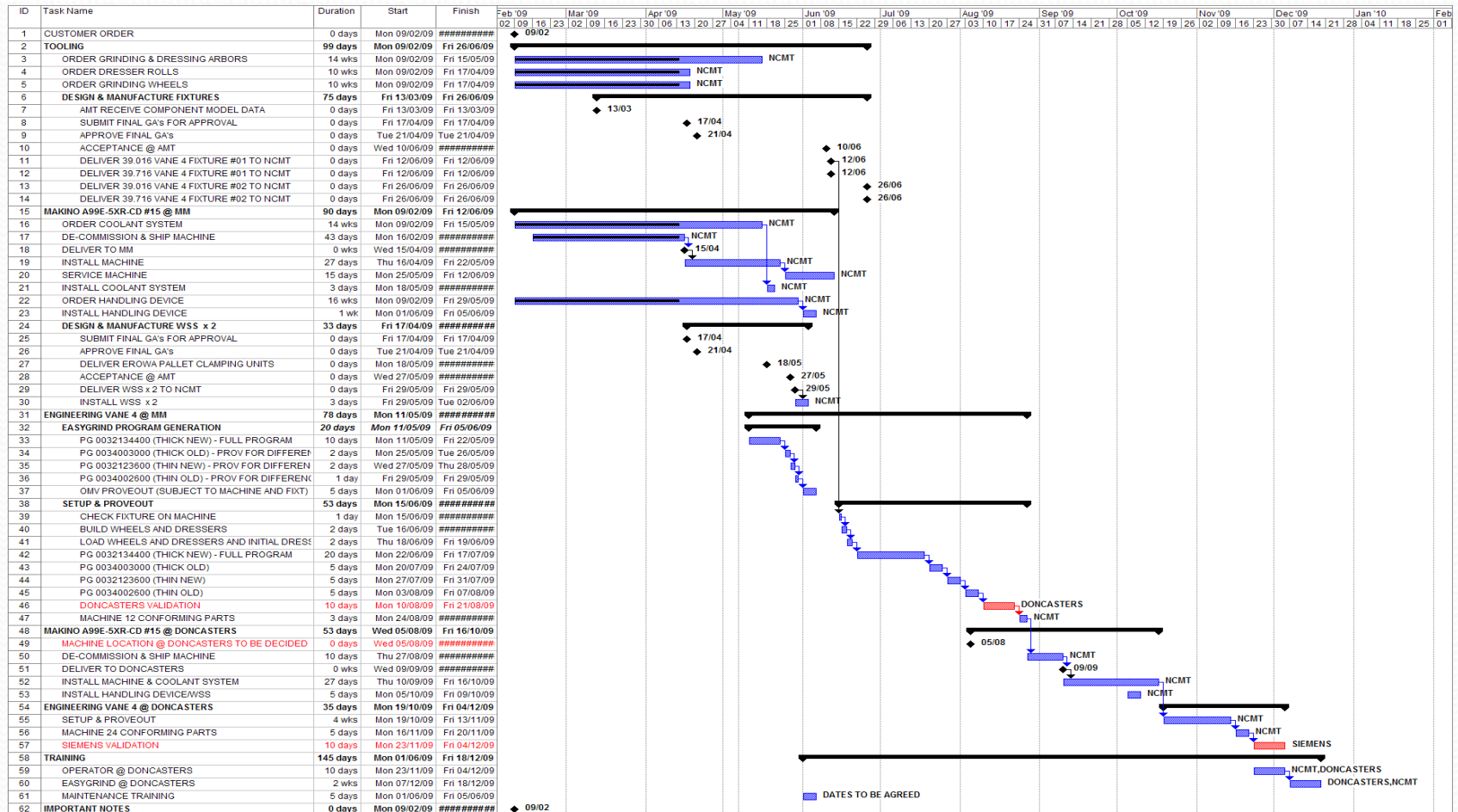


# Project Management

Project Meetings - arrange schedule & agenda  
Conference Call Updates - agree frequency  
Confirm Requirement – check against order  
Confirm Acceptance Criteria  
Agree Actions & Responsibilities  
Make Project Plan  
Agree Communication Lines – points-of-contact  
Brief Engineering Team Members  
Liaise with Sub-Contractors  
Customer Site Check – location and access  
Check Progress Against Project Plan  
Arrange Training Schedules

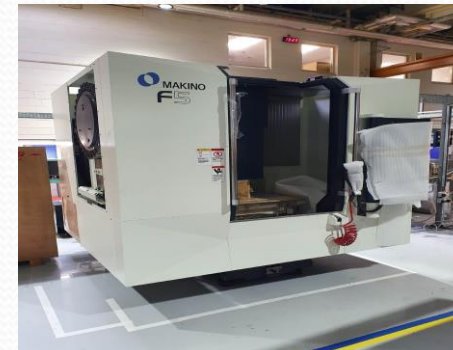


# Typical Project Plan





# Current Installations





# Why should choose MTT?

Ongoing Development & Improvement of Processes Cost Reduction

Constantly Striving To Achieve State Of The Art Technology

Partnership – Constant Developments

Increasing Products And Product Range

Keeping the customer at the pointed end of technology

Ensuring a partnership that works





# Our Aim is Customer Satisfaction

*"To Understand To Achieve To Be Remembered"*

## **Thank you for your attention!**

**Machine Tool Technologies Ltd**

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**Ballysimon,**

**Limerick.**

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